

Gulf Food 2026 Dubai

Indian Business Delegation

5 Days | 4 Nights | Product Sourcing | Expo Visit | Networking



About the Gulf Food 2026 Delegation Tour

Join India's premier business delegation to **Gulf Food 2026**, the Middle East's largest food exhibition. This carefully curated tour connects Indian exporters, manufacturers, and business owners with high-value buyers and distributors across the Gulf region.

What You'll Experience:

- Direct access to Middle East buyers and importers
- Expo visits to Dubai World Trade Centre & Dubai Exhibition Centre
- Strategic wholesale market exploration (Al Aweer, Al Ras)
- Business meetings, networking sessions & expert consultancy



Day 1 – Arrival + Downtown Tour + Cruise Dinner

01

Airport Welcome

Arrive at Dubai International Airport where our professional coordinator will receive you and assist with immigration and transfer to your 4-star hotel.

02

Downtown Dubai Experience

Visit the iconic Dubai Mall, witness the mesmerising Burj Khalifa, and enjoy the spectacular Dubai Fountain show—the world's largest choreographed fountain system.

03

Marina Cruise Dinner

Evening networking begins with a luxurious Dubai Marina cruise dinner, offering panoramic views of the illuminated skyline whilst connecting with fellow delegates.



Day 2 – Gulf Food Expo at Dubai World Trade Centre



Your Gateway to Middle East Markets

Immerse yourself in the world's premier food and beverage trade platform. Day 2 focuses on comprehensive exploration of exhibition halls at Dubai World Trade Centre, where over 5,000 exhibitors showcase products from 120+ countries.

Key Activities:

- Guided tour through strategic pavilions and product categories
- Direct interactions with international exhibitors and suppliers
- Business card exchange and initial relationship building
- Evening networking meet-up with delegation members
- Dinner at hotel with mentor-led discussion on Day 2 insights

Day 3 – Gulf Food Expo at Dubai Exhibition Centre

Dubai Exhibition Centre

Cross-Border Business Discussions

Day 3 shifts to Dubai Exhibition Centre at Expo City, where specialised segments focus on innovation, sustainability, and emerging food trends. Engage in meaningful conversations with potential distributors and importers.

Structured Supplier Meetings

Pre-arranged meetings with vetted suppliers and buyers based on your product category. Our mentors facilitate introductions and provide on-ground support for negotiations and MOUs.

Evening Networking & Insights

Conclude the day with a focused networking session where delegates share discoveries, compare notes, and strategise follow-ups. Dinner at hotel includes expert analysis of market opportunities identified.



Day 4 – Al Aweer Market + Trade Hubs + Desert Safari

Wholesale Sourcing Excellence

Begin with an exclusive tour of Al Aweer Wholesale Market, Dubai's largest fruit, vegetable, and food distribution hub. This behind-the-scenes access reveals real-world supply chain operations and pricing strategies.

Market Tour Highlights:

- Direct interactions with wholesale distributors
- Understanding Gulf region demand patterns
- Sourcing opportunities for import/export



Premium Package Exclusive

One-to-One Business Consultancy: Premium delegates receive personalised 60-minute sessions with industry experts covering Middle East demand-supply dynamics, pricing strategies, and market entry roadmaps.

The evening transitions to adventure with an authentic **Desert Safari experience**, complete with dune bashing, cultural entertainment, and traditional BBQ dinner under the stars—perfect for informal networking in a relaxed setting.



Day 5 – Al Ras Market + Buyer Meetings + Departure

1

Al Ras Traditional Market

Explore Dubai's historic trading district, where traditional spice, dry fruit, and specialty food markets thrive. Understand how heritage trading practices coexist with modern commerce.

2

Final Buyer Meetings

Scheduled meetings with buyer representatives interested in Indian products. Exchange samples, finalise discussions, and establish follow-up protocols for ongoing business relationships.

3

Shopping & Departure

Free time for personal shopping and last-minute networking before departure. Airport transfer and assistance provided for smooth journey back to India.

Meet Your Mentors



Sourab Nathuram

CEO, New India Export



Piyush Jindal

CEO, The Indian Exporter



Amit Kumar

Founder, MSME Sampark

Your mentors will provide guidance on product selection, Middle East market demand, and business networking.

Our Previous Delegations & Business Meet-Ups

Our Community has successfully organised multiple business delegations, trade missions, and networking events across the Middle East. Our past tours have helped hundreds of Indian exporters establish lasting partnerships and expand their international footprint.



Early Bird Prices & Exclusive Discounts

Secure your spot in this transformative business delegation at special early bird rates. **Limited seats available—prices increase progressively as we approach the tour dates.**

Before 15th December 2025

Basic Package: ₹79,999 + GST

Premium Package: ₹1,19,999 + GST

Includes accommodation, expo access, market tours, cruise dinner, and networking sessions.

Before 31st December 2025

Basic Package: ₹89,999 + GST

Premium Package: ₹1,29,999 + GST

Premium includes everything in Basic PLUS one-to-one consultancy and priority buyer introductions.

"Limited seats. Prices increase after every slab. Book now to secure the best rates and guarantee your participation in Gulf Food 2026."

For more details: Book a Call: +91-7836978888, +91-7838726685